



## The Challenge

Knight's employees were sending employees all over the country and it made it difficult to track down results and they were waiting between 30 minutes and 2 hours at their previous vendor's clinics. In addition, the rapid tests were promised to be delivered same day but usually took 24 hours to 3 days. This issue caused a reduction in productivity with a final result of Knight not being able to start applicants on the same day.

## The Solution

Knight was searching for a provider that would offer better service to their candidates and improve efficiencies internally. For several years now, Knight has enjoyed results being delivered in real-time, along with being able to process multiple applicants per day for same-day start. Their employees have a better onboarding experience and the Corporate team benefits from best-in-class customer care from our Client Success Team.

## The Customer

Knight Industrial Services founded in 1980, is a Soft Craft Industrial Service company who offers Coatings, Scaffolding, Insulation, Fireproofing, and Abatement in the Gulf Coast area for upstream, midstream and downstream maintenance, capital projects and new construction, and turnaround market segments.

---

“Far and away the best drug testing lab we have ever used! I have worked with countless testing labs across the country during my 20 years career in the industrial construction industry and have never had such great customer service.”

“I'm very impressed and satisfied with the service we get from Fastest Labs.”

**Rebel Barcia**

Vice President of Operations  
**Knight Industrial Services**